



MARE Focus

JUNE 12, 2019

FROM THE DESK OF MR. KEVIN SANDLIN, MARE EXECUTIVE DIRECTOR

ENDORSEMENTS

American Fidelity Assurance Co.

Claim Care, Inc.

CTS Group

Forrest T. Jones & Co.

IMS

L.J. Hart & Company

MASA MTS

MEUHP

Mike Keith Insurance

M.U.S.I.C.

MO. Consultants for Ed.

Patron Insight

Pro Solutions, LLC

Show-me-State Virtual Ed., LLC

SOCS

MARE PARTNERSHIPS

- **LEGAL HOTLINE: ED COUNSEL, GUIN MUNDORF, MICKES O'TOOLE, TUETH KEENEY**
- **EDPLUS**
- **ED TECH PARTNERS**
- **AMERICAN LEGION BOYS STATE**
- **MISSOURI ADMIN. JOB POSTING**

MARE Superintendent Search Services - One of the services that MARE provides is a professional, yet affordable Superintendent or Building Administrator Search Service Program. Our team of Search Consultants includes Dr. Mike Jinks, Dr. Paul Ricker and Dr. Craig Eaton. If you are retiring or moving to another location, we would welcome the opportunity to put together a search proposal for your school district. More information regarding this program can be found on our website at www.moare.com.

Strain-Japan R-XVI In The News - Shout out to Strain-Japan for the awesome article in the news! To see the article, access the following link: https://www.stltoday.com/news/local/education/this-small-rural-school-is-one-of-missouri-s-biggest/article_8ec6a110-8859-5582-916c-3b600bdfae52.html?utm_medium=social&utm_source=email&utm_campaign=user-share

School Based Medicaid Reimbursement-SDAC Program

As a member of MARE, is your school district currently taking advantage of additional revenue available from the SDAC program (School Based Medicaid Reimbursement--School District Administrative Claiming)?

If not, we would like an opportunity to chat with you to increase your school district revenue. Since the school district is a member of MARE, our \$100 start-up fee is waived. MARE school districts we currently serve may be contacted as a reference in support of our services. Also, you may call Kevin Sandlin, MARE Executive Director (Phone: 660- 747-8050) who also utilized our services when he was school district Superintendent.

We specialize in providing School District Administrative Claiming (SDAC) "complete" Program Management (essentially, we take the work from your desk to ours). For 18 years, we have been doing SDAC program management in Missouri for 70+ school districts with Superintendents, Special Ed Directors and CFOs.

We manage program responsibilities of: Random Moment Sample form completion, respond to audits from MO HealthNet, submit quarterly Invoicing, training, construct quarterly Personnel Rosters, maintain the electronic database including maintaining program compliance. We offer a very competitive service fee of 4% of quarterly SDAC reimbursements to completely manage school responsibilities. There are no upfront costs and we handle all the paperwork which results in a reduction of staff hours.

This program supports gaps in an already strained school budget . You may reach me at anytime at 913-706-3632. I look forward to chatting with you!

Respectfully,

Linda

Linda Kirkpatrick, President
 Innovative Options, LLC
 10305 North Fisk Avenue
 Kansas City, MO 64154
 Phone: 913-706-3632
 Fax: 816-666-9526
 E-mail: linda.sdac@gmail.com

School Board Training Dates - MARE will provide trainings as follows:

Northwest Missouri - Holiday Inn Express - Maryville, Missouri (660-562-9949)

- Friday, June 14, 2019 (4:00 p.m. - 8:00 p.m.)
- Saturday, June 15, 2019 (8:15 a.m. - 4:15 p.m.)

Central Missouri - The Lodge of the Four Seasons - Lake Ozark, Missouri (573-365-3000)

- Wednesday, October 23, 2019 (1:00 p.m. - 5:00 p.m.)
- Thursday, October 24, 2019 (8:15 a.m. - 4:15 p.m.)

To register, go online (<http://www.moare.com/>) and complete the electronic form found under Board Training or contact Kevin Sandlin at ksandlin@moare.com.

MARE College Scholarship Program - 2019 MARE College Scholarship winners are:

Kendey Eaton - Northwest MO. State	Beau Turgeon - Hannibal LaGrange Univ.
Matthew Briggs - Univ. of Central MO.	Thomas Landewee - Southeast MO. State
Alisha O'Rear - Univ. of Central MO.	Isobel Haskamp - Univ. of Central MO.
Mickayla Strother - Univ. of Central MO.	Genevieve Rothwell - Columbia College
Abigail Naylor - Central Methodist Univ.	Alan Ottman - Northwest MO. State
Emily Engemann - Central Methodist Univ.	Lisa Robertson - Univ. of Central MO.
Brandon Delmont - Southwest Baptist Univ.	Maegan Hall - Missouri State Univ.
Zachary Studdard - Missouri State Univ.	

These students will be recognized at the MARE Executive Board Meeting on Saturday, July 27th at 11:15 a.m.!

9th Annual Scholarship Golf Tournament - Make plans now to participate in the 9th Annual MARE Scholarship Golf Tournament to be held at Osage National Golf Course on Tuesday, July 30, 2019! Information is available on our website!

2019 MARE/MO K-8 Conference - The 2019 conference is set for Wednesday, October 23rd through Friday, October 25th at The Lodge of Four Seasons in Lake Ozark, Missouri. I encourage you to make plans now to attend and bring someone with you.

Conference Dates for 2020 - October 21-23, 2020

Conference Dates for 2021 - October 20-22, 2021

DESE/MSPMA Summer Workshops - DESE and Missouri School Plant Managers Association have teamed up to provide all Missouri educational facilities the opportunity to receive training in the following areas: Supervision, Heating Ventilation and Air Conditioning, Housekeeping and Maintenance/Repair. A series of workshops have been scheduled across the state this summer as noted below:

June 13 & 14 - Poplar Bluff School District, Poplar Bluff, Missouri

June 20 & 21 - St. Joseph School District, St. Joseph, Missouri

For more information or to register for one of these training events, please access this link:

[DESE/MSPMA Summer Workshop Registration](#)

Legal Articles – Check out the various legal articles posted on our website at www.moare.com. Special thanks to our partners at EdCounsel, Mickes O’Toole, Guin Mundorf, and Tueth Keeney for providing these articles.

Call for Presentations - The MARE/MO K-8 Conference Committee is accepting Presentation Proposals for the annual fall conference. The committee is seeking presentation proposals for the following topics: DESE presentations, Legal presentations, Finance presentations, Four day school week, Board/Superintendent relations, Practical advice for new Superintendents, Workforce Development (education focus), Missouri Sunshine Law and School Showcase (innovative or successful programs) presentations. **Proposed presentations may be submitted by mail, MARE 701 N College, Suite C, fax, (660) 747-8160 or electronically using the form found on the MARE website, www.moare.com.**

Grant Writing Opportunity

Grants Training in Wellston / St. Louis, MO - July 11-12, 2019

St. Louis County & Municipal Police Academy and Grant Writing USA will present a two-day grants workshop in Wellston / St. Louis, July 11-12, 2019. This training is for grant seekers across all disciplines. Attend this class and you'll learn how to find grants and write winning grant proposals.

[Click here for full event details.](#)

Beginning and experienced grant writers from city, county and state agencies as well as nonprofits, K-12, colleges and universities are encouraged to attend.

We are excited to offer your members and their staff a special tuition rate of \$425 which includes **everything: two days of terrific instruction, workbook, and access to our Alumni Forum that's packed full of tools, helpful discussions and more than 200 sample grant proposals.**

Please use discount code "**MOASSN**" to receive this \$30 discount off full price at registration.

Multi-enrollment discounts and discounts for Grant Writing USA returning alumni are also available. Tuition payment is not required at the time of enrollment.

Complete event details including learning objectives, class location, graduate testimonials and online registration are [available here.](#)

Contacts:

Tammy Pitts
at Grant Writing USA
888.435.7281 toll free
tammyp@grantwritingusa.com

Becky Murphy
St. Louis County & Municipal Police Academy
314.889.8608
bamurphy@stlouisco.com

More than 10,000 agencies across North America have turned to Grant Writing USA for grant writing and grant management training.

MARE Membership Invoices - 2019-2020 Membership Invoices will be sent out around June 21st. If you are not a member, but would like more information, please contact me at (660) 747-8050 or ksandlin@moare.com.

Summer Legal Workshop Schedule - Linked below are flyers detailing information on many of the various Summer Legal Workshops that will be offered by firms including EdCounsel, LLC, Guin Mundorf, LLC, Mickes O'Toole, LLC and Tueth Keeney Cooper Mohan & Jackstadt, PC.

[Mickes O'Toole - 36th Annual School Law Seminars](#)

[EdCounsel, LLC - School Law Seminar Schedule](#)

[Guin Mundorf Annual School Law Seminar Schedule](#)

[Tueth Keeney Cooper Mohan & Jackstadt Summer Law Seminar Schedule](#)

News from Associate Member, Claim Care, Inc.

Claim Care recently attended a regional training hosted by the MO HealthNet Division (MHD) along with Fairbanks LLC. Attendees received clarification regarding the additional MO HealthNet Direct Services Cost Settlement program. All districts currently participating in the Direct Therapy Program billing fee-for-service claims **must** participate in the Direct Services Cost Settlement program. Department of Social Services (DSS), MO HealthNet Division (MHD) is to release official written notice regarding this clarification.

Claim Care is working with DSS/MHD to establish an approved Direct Services Cost Based Methodology. Once official notice is released from DSS/MHD regarding the program participation requirement and a Direct Services Cost Based Methodology approved, Claim Care will contact your district regarding the submission of the cooperative agreement and methodology.

If your district is not currently participating in the School District Administrative Claiming (SDAC) Program, please contact Claim Care regarding how these program changes impact program participation.

Lauren Bondy
Claim Care, Inc. -- Certified Missouri WBE #3952
claim@claimcareonline.com
877.327.5308 (Toll-free Phone)
877.483.2598 (Toll-free Fax)
Post Office Box 247
Paris, Missouri 65275-0247

News from NREA

The **Condition of Education** is a congressionally mandated annual report from the National Center for Education Statistics. The report contains key indicators on the condition of education in the United States at all levels, from pre-kindergarten through postsecondary, as well as labor force outcomes and international comparisons. The indicators summarize important developments and trends using the latest statistics, which are updated throughout the year as new data become available. In addition, the report's Spotlight indicators provide more in-depth analyses on selected top-

ics. https://nces.ed.gov/programs/coe/?utm_content=&utm_medium=email&utm_name=&utm_source=govdelivery&utm_term=

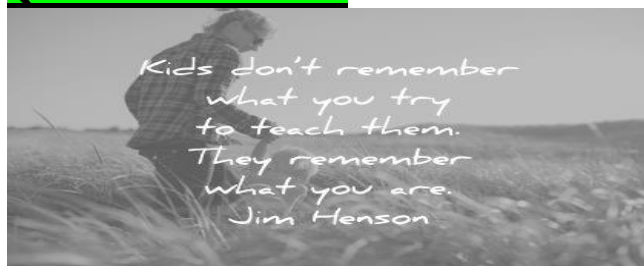
Digital Promise is conducting research to surface shared challenges in education.

This survey asks questions about the challenges you witness and experience in your daily work in a school or district. Your participation will help us understand which education challenges are the greatest priorities for schools in a variety of contexts. Based on what we learn, we will create a database of research and resources that can support you in addressing these challenges so that together we can improve the learning experience for all. <https://www.research.net/r/edchallenges>

Health Office Orientation Workshop

- MARE is partnering with DHSS (School Health Program) and MASN to offer an orientation for health office staff. The training will be held on July 23-25, 2019 at the Governor's Office Building located at 200 Madison Street in Jefferson City, Missouri. Contact Barbara Spaw at (573) 522-2822 or Barbara.Spaw@health.mo.gov for more information. The registration link is found at <https://www.surveymonkey.com/r/ZSYSJYV>.

Quote of the Week



MARE Organization Staff

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