



MARE Focus

APRIL 7, 2023

FROM THE DESK OF MR. KEVIN SANDLIN, MARE EXECUTIVE DIRECTOR

ENDORSEMENTS

American Fidelity Assurance Co.

Claim Care, Inc.

Forrest T. Jones & Co.

Hamlin Energy

IMS Technology

L.J. Hart & Company

MASA MTS

MEUHP

Mike Keith Insurance

M.U.S.I.C.

MO. Consultants for Ed.

SOCS

Veregy (CTS)

MARE PARTNERSHIPS

- **LEGAL HOTLINE: ED COUNSEL, GUIN MUNDORF, MICKES O'TOOLE, TUETH KEENEY**
- **EDPLUS**
- **AMERICAN LEGION BOYS STATE**
- **GIRLS STATE**
- **MISSOURI ADMIN. JOB POSTING**

Why Should My District Consider Joining MARE

On occasion, I am asked by Superintendents, Board Secretaries or Board Members, "Why should our district join MARE?" Although I am always surprised by this question, I believe that there are a number of valid reasons for districts to join. Below is a brief listing of some of the major reasons:

- 1) MARE Legal Hotline Service – Through partnerships with EdCounsel, Guin Mundorf, Mickes O'Toole and Thomeczek & Brink, districts have access to frontline education attorneys who can assist with various day-to-day questions and issues that arise under certain conditions.
- 2) Scholarship Programs – MARE operates two scholarship programs that since 2017 have provided \$173,500.00 in scholarships to students interested in becoming teachers. In 2022 alone, the HS Senior Scholarship Program, in cooperation with EdCounsel provided thirty (30) \$500.00 scholarships to graduating seniors from MARE member school districts, while the College Scholarship Program provided twenty-three (23) \$1,000.00 scholarships to future Missouri rural school teachers.
- 3) Energy Management Program - Through our partnership with Hamlin Energy, MARE offers participation in our natural gas consortium as well as other opportunities for districts to have professionals review their natural gas or propane gas expenditures to see if money can be saved for the district.
- 4) Assistance with Direct IEP Therapy, Direct IEP Cost Settlement, DESE Local Tax Effort Billback/Public Placement and DESE High Need Fund Programs to Missouri Public Schools through our partnership with Claim Care, Inc. Claim Care has provided unrivaled customer support and services for over 25 years, a decade or longer than any other Medicaid direct billing vendor in the state of Missouri. Claim Care's comprehensive and personalized method of program management not only minimizes the workload for district personnel, but also allows for substantial increase in revenue. We also have a partnership with Innovative Options to provide SDAC assistance. Innovative Options, LLC specializes in providing School District Administrative Claiming (SDAC) "complete" Program Management (essentially, we take the work from your desk to ours). For 18 years, we have been doing SDAC program management in Missouri for 70+ school districts with Superintendents, Special Ed Directors and CFOs.
- 5) Superintendent Searches – MARE provides a quality, yet affordable Superintendent and Building Principal Search Service Program. Over the past three years, MARE has facilitated more Superintendent Searches than any other entity in the state. Search consultants include Dr. Mike Jinks, Dr. Paul Ricker, Dr. Jerry Cochran, Mr. Darryl Pannier and Mrs. Mary Beth Scherer.
- 6) Board Training – MARE is an approved Board Training provider offering both the initial 18.5 hours of mandatory training and annual refresher training as stipulated by Missouri State Statute 162.203. These trainings are conducted in person and held regionally around the state each year. Board trainers include Dr. Margret Anderson, Mr. Leroy Huff and Dr. Ron Wilken.
- 7) State Advocacy – MARE is a member of the School Administrator's Coalition (SAC) with several other educational associations. SAC representatives advocate passionately each year on behalf of Missouri public schools.
- 8) National Advocacy – MARE is a member of the National Rural Education Association

which represents the interests of rural public schools in national forums where education issues are decided.

9) Discounted products and services – Many of our Associate Members offer discounted or money-saving products and services to our member districts.

10) Missouri Boys & Girls State – MARE sponsors students from member districts each year to attend both of these amazing events.

11) MARE Leadership – MARE is led by ten regional school district representatives, two at-large BOE member seats, 1 MO K-8 representative, 1 Higher Education representative and two Advisory Board representatives.

While the list above contains many of the major reasons in support of MARE membership, there are numerous others. I would welcome the opportunity to visit with any district concerning MARE. I can be reached by phone at (660) 747-8050 or by email at ksandlin@moare.com. Linked below are some documents for your district to review as you consider the value of MARE membership.

[2022-2023 MARE Membership by County](#)

[MARE Membership Benefits](#)

[MARE Membership Application](#)

[Membership Crosswalk Document](#)

MOCAAT – Bond Proceeds Management Program

Bond Proceeds & Arbitrage Management. Optimize Your Earnings! Thursday, April 20th (10 - 11am)

Whether you're considering one in the future or have recently had a successful bond referendum, having insight on spending debt proceeds is crucial.

Join us on **Thursday, April 20th!** In this webinar, **Dr. John Jungmann** and **Jason Hoffman** will share how to establish a reliable and sufficient flow of funds to optimize earnings through MOCAAT's [Bond Proceeds Management](#) Program, offered at no additional cost to MOCAAT Participants. Attendees will learn the importance of arbitrage monitoring and how the MOCAAT team can help.

This webinar will also discuss current interest rates and the importance of investing through the lens of IRS regulations, post-issuance compliance requirements, and industry best practices.

Click [HERE](#) to register!

Superintendent Search Program – MARE has been retained to conduct the following Superintendent Searches:

Clearwater R-I Superintendent Search – Mr. Darryl Pannier is the Search Consultant. He can be reached by phone at (573) 803-9008 or at darrylpannier@yahoo.com. **Deadline is 4/21/2023!**

Closed Searches – Lathrop R-II, North Mercer Co. R-III, North Harrison R-III, Brookfield R-III, Farmington R-7, Johnson Co. R-VII, Rock Port R-II, Green Ridge R-VIII, North Callaway Co. R-I, Nodaway-Holt R-VII, East Prairie R-II, Crawford Co. R-I, Glenwood R-VIII, Fairfax R-III, Newburg R-II, South Iron Co. R-I, Everton R-III & Crane R-III.

Information from iCEV – CTE Programs & Funding

Administrative Memo Regarding CTE Programs & Funding, courtesy of iCEV:

CCQI (Common Criteria & Quality Indicators) are due this year by June 1 for all approved CTE programs. The FV4 50-50 Grant now has a box to check regarding submission of the CCQI. The CCQI can be found in the Tiered Monitoring section of ePegs within the MO DESE website.

iCEV Missouri Representatives and retired Missouri educators, Calee McElwain and Marilyn Allen, will offer assistance with the CCQI requirement and the FV4 50-50 Grant to school districts that are either current iCEV customers or potential iCEV customers.

Contact them for more information:

Dr. Calee McElwain

Territory Manager

Company | 800.922.9965
Cell | 660.200.5041
[Schedule a Meeting »](#)



Marilyn Allen

Curriculum Consultant

Company | 800.922.9965
Cell | 314.899.6706



MOCAAT – What Can You Do For Me?

MOCAAT is a full financial management resource for Missouri school districts. Established in 2020, MOCAAT® prides itself on bringing a new level of service and support of investment planning and deployment for Missouri schools. The MOCAAT team uses their decades of experience in Missouri school budget, finance and investments to manage more than \$2 billion in assets for 150 districts across the state. For support with investments of your reserve funds, tax revenues, state revenues, and bond proceeds please reach out to John Jungmann, jjungmann@pmanetwork.com (417) 228-4148 or Jason Hoffman, jhoffman@pmanetwork.com (573) 212-6258.

13th Annual MARE Scholarship Golf Tournament

The 13th Annual MARE Scholarship Golf Tournament will be held on Monday, July 17th at Osage National Golf Course in Lake Ozark, Missouri. **Registration deadline is 7/7/2023!**

Over the past three years, MARE, with support from the key sponsors who support the Annual MARE Scholarship Golf Tournament (Veregy (Formerly CTS Group), StepUP Consulting, UMB Bank, L.J. Hart & Company, MEUHP, Missouri Propane Gas Association, SIC Roofing, Performance Services, Mickes O'Toole, LLC, Missouri Educators Health Group, Forrest T. Jones & Company, Guin Mundorf, LLC, American Fidelity, Tueth Keeney Cooper Mohan & Jackstadt, P.C., LearnSafe & MOCAAT; Hole Sponsors (EdCounsel, LLC, MRTA, MUSIC, Tueth Keeney, P.C., GRP WEGMAN Company, NREA, Hamlin Energy, Reynolds Construction & Commercial Roofing, Central States Bus, Gilmore Bell, Apple Bus, Navitas, Universal Construction, K12itc, Sunshine Dental Associates, Audio Enhancement, MET/Gallagher, Wagner Portrait Group, Bukaty Companies (Jeff Walstrom), Gator Graphics, Integrated Facility Services, Missouri Goodwill Excel) and those who provided prizes and played, has provided fifty-four (54) \$1,000.00 scholarships. We plan to present 20-25 \$1,000.00 scholarships this year alone!

Registration is now open and we will accept the first thirty-six (36) paid teams and commit slots to them. **Our format is different this year, with registration slated from 9:30-11:45 a.m., lunch from 10:45-11:45 a.m. and a shotgun start of 12:00 noon. Flight winners and the prize giveaway will immediately follow the event at approximately 5:00 p.m.** Please access the appropriate forms below to complete and send in to secure your slot. If you cannot support this as a Corporate Sponsor, Team Sponsor or Hole Sponsor but would like to help out, please consider donating gift cards or golf related items (hats, golfballs, tees, gloves, clubs, etc.) so that we can hold down our costs and award more in scholarship prizes. For more information, please contact Kevin Sandlin at (660) 747-8050 or by email at ksandlin@moare.com.

[2023 Golf Tournament Flyer](#)

[2023 MARE Golf Tournament Sponsorship Information](#)

[2023 Golf Tournament Registration Form](#)

2023 MARE/MO K-8 Conference – You Don't Want to Miss It!

The 2023 MARE/MO K-8 Annual Conference will be held on Wednesday, October 18th through Friday, October 20th at the Lodge of Four Seasons in Lake Ozark, Missouri. We are making plans now to have a great conference. Our conference has grown tremendously over the past five years and we are doing our part to continue to grow this event by providing informative Pre-Conference Sessions, great Small Group Sessions, powerful General Sessions, awesome food and prizes and an Exhibit Hall full of Associate Members and others who support Missouri rural education. Linked below are various forms for this year's event including registration for both individuals and exhibitors, Call for Presentations application and the form to submit a nomination for our Outstanding Rural Education Awards. Please mark your calendars now and make plans to join us for this event! I assure you that you will learn a lot, have a good time and most likely walk away with some lasting memories and possibly a prize or two.

[2023 MARE/MO K-8 Conference Registration](#)

[2023 Exhibitor & Sponsor Registration - Page 1](#)

[2023 Exhibitor & Sponsor Registration - Page 2](#)

[2023 MARE/MO K-8 Conference Presentation Application](#)

[2023 Outstanding Rural Education Awards Nomination Form](#)

Health Office Orientation Training

TRAINING AVAILABLE FOR NEW SCHOOL NURSES! The Missouri Department of Health and Senior Services School Health Team is hosting a training for new school nurses. Health Office Orientation is a FREE 3-day workshop in Jefferson City, MO July 12-14, 2023. This workshop offers an orientation for nurses without prior work experience in schools with an overview of information regarding school nursing practice. RNs, LPNs and new health office staff (working without the benefit of a MD or RN supervisor) are welcome to attend. Seating is limited. For more information and registration, please visit our website under the "Events" tab [here](#).

Please contact [Angie Bulmahn](#) with any questions.

Angie Bulmahn MSN, RN, NCSN

School Nurse Specialist | Missouri Department of Health and Senior Services
Email: Angie.Bulmahn@health.mo.gov | Phone: 314-877-0220
Health.Mo.Gov | [School Health Website](#)

MARE Board Training Opportunities

- MARE will provide Board Training in 2023 for newly elected or appointed BOE members according to this schedule

MARE Board Training Dates – 2023

Southeast Missouri - Poplar Bluff, MO – Holiday Inn – (573) 712-9021

- Friday, May 19, 2023 (12:00 noon - 6:00 p.m.)
- Saturday, May 20, 2023 (8:00 a.m. - 4:30 p.m.)

West Central Missouri - Warrensburg, MO – Best Western - (660) 747-3000

- Friday, June 09, 2023 - (12:00 noon - 6:00 p.m.)
- Saturday, June 10, 2023 - (8:00 a.m. - 4:30 p.m.)

Northeast Missouri - Kirksville, MO - Holiday Inn Express (660) 956-4682

- Friday, June 16, 2023- (12:00 noon - 6:00 p.m.)
- Saturday, June 17, 2023 (8:00 a.m. - 5:00 p.m.)

Southwest Missouri - Bolivar, MO - Comfort Inn - (417) 326-6169

- Friday, June 23, 2023 (12:00 noon - 6:00 p.m.)
- Saturday, June 24, 2023 (8:00 a.m. - 4:30 p.m.)

Northwest Missouri - Maryville, MO - Holiday Inn Express (660) 562-9949

- Friday, July 14, 2023 (12:00 noon - 6:00 p.m.)
- Saturday, July 15, 2023 (8:00 a.m. - 4:30 p.m.)

Lake Ozark, MO – The Lodge of the Four Seasons (Conference)

- Wednesday, October 18, 2023 (11:00 a.m. - 5:00 p.m.)
- Thursday, October 19, 2023 (8:00 a.m. - 4:30 p.m.)

Lake Ozark, MO - The Lodge of the Four Seasons (Deadline to register – 11/19/23)

- **Friday, December 08, 2023 (12:00 noon - 6:00 p.m.)**
- **Saturday, December 09, 2023 (8:00 a.m. - 4:30 p.m.)**

To register, please complete the form found on our website and fax to (660) 747-8160, scan and email to ksandlin@moare.com, or go online (www.moare.com).

NREA News - For all of the latest news from our national affiliate, please click on these links: [March 17, 2023 NREA Weekly Update](#), [March 24, 2023 NREA Weekly Update](#)

Quote of the Week

“All our dreams can come true – if we have the courage to pursue them.” (Walt Disney)

Missouri Boys State & Missouri Girls State – These events are scheduled for June 24-July 1, 2023 at Lindenwood University in St. Charles, Missouri. MARE will be sponsoring (paying participation fees) for two candidates from MARE member schools for each gathering this year!

MARE/EdCounsel HS Senior Scholarship Awards – Students selected to receive a \$500.00 MARE/EdCounsel Scholarship Award include: **Blaine Brodersen** (Morgan Co. R-I), **Colby Caton** (Boonville R-I), **Madison Delmont** (Weaubleau R-III), **Courtney Diaz** (Steelville R-III), **Kendyl Drummond** (Slater), **Logan Gallamore** (Macks Creek R-V), **Lily Gentry** (Polo R-VII), **Karissa Gibbs** (Crawford Co. R-I), **Holly Heldt** (Gasconade Co. R-I), **Summer Hunolt** (Shelby Co. R-IV), **Lily Hunsucker** (Spokane R-VII), **Matt Jermain** (Jefferson C-123), **Stacie Johnson** (Willow Springs R-IV), **Karsyn Kanzler** (Sherwood Cass R-VIII), **Kenna Markt** (South Holt R-I), **Rachel Marsch** (Bolivar R-I), **Aubrey Mattson** (Jefferson C-123), **Ryleigh Moore** (Neelyville R-IV), **Lily Moreland** (Fordland R-III), **Adelynn Palmer** (Ralls Co. R-II), **Anna Rivera** (Moberly), **Clare Scott** (East Carter Co. R-II), **Taryn Shoemaker** (East Prairie R-II), **Cierra Stigger** (Polo R-VII), **Gretchen Toliver** (Lewis Co. C-1), **Corra Twyman** (Newburg R-II), **Holly Wehmer** (Willow Springs R-IV), **Kaitlyn Wheeler** (Crawford Co. R-I) and **Blaine Winslow** (Osage Co. R-II).

Join me in congratulating these future teachers!

Member School Districts – MARE currently lists 409 of the public-school districts in the state as member school districts. **MARE welcomes Willow Springs R-IV & Slater to membership.** To learn more about MARE, please contact me at (660) 747-8050!

Making schools work is challenging work.

We know that small and rural schools often face additional resource challenges such as limited federal program allocations due to enrollment-based formulas, or dealing with unforeseeable energy cost increases by reducing other general operating budget lines such as staff professional development.

The good news is that small and rural schools have access to a unique set of spending options through the Rural Education Achievement Program (REAP) that can help your school manage resources for its most important asset - your teachers.

Join us Wednesday, April 12th at 11:30a ET, for a quick 30 minutes to learn about:

- What types of solutions are a good fit for REAP funds
- How to tap into several flexible spending options through REAP

How to use funding to build internal capacity, rather than dependency on recurring

- expenses over time

Can't attend live? Go ahead and register to receive the webinar recording.

[Register Now](#)

COPS Office – Grant Opportunity



COPS

Community Oriented Policing Services
U.S. Department of Justice

The COPS Office is pleased to announce that the following grant funding opportunities are now open and accepting applications:

COPS Hiring Program (CHP)

The 2023 COPS Hiring Program is a competitive grant program designed to provide funds directly to law enforcement agencies to hire new or rehire existing career law enforcement officers to increase their community policing capacity and crime prevention efforts. All local, state, territorial, and tribal law enforcement agencies that have primary law enforcement authority are eligible to apply. Up to \$224.5 million is available for this program.

Applications are due by May 11, 2023 at 4:59 PM ET. Please click [here](#) for more information on the 2023 COPS Hiring Program.

Community Policing Development (CPD) – Implementing Crisis Intervention Teams (CIT)

CPD is a competitive grant program designed to advance the practice of community policing by providing guidance on promising practices through the development and testing of innovative strategies; building knowledge about effective practices and outcomes; and supporting new, creative approaches to preventing crime and promoting safe communities. The CPD – Implementing Crisis Intervention Teams solicitation will provide grants directly to state, local, tribal, and territorial law enforcement agencies for the creation or expansion of crisis intervention teams and to embed mental and behavioral health services with law enforcement agencies so they can better respond to individuals in crisis in the community. Approximately \$11.5 million is available for this program.

Applications are due by May 8, 2023 at 4:59 PM ET. Please click [here](#) for more information on the 2023 CPD – Implementing Crisis Intervention Teams program.

Community Policing Development (CPD) – Microgrants

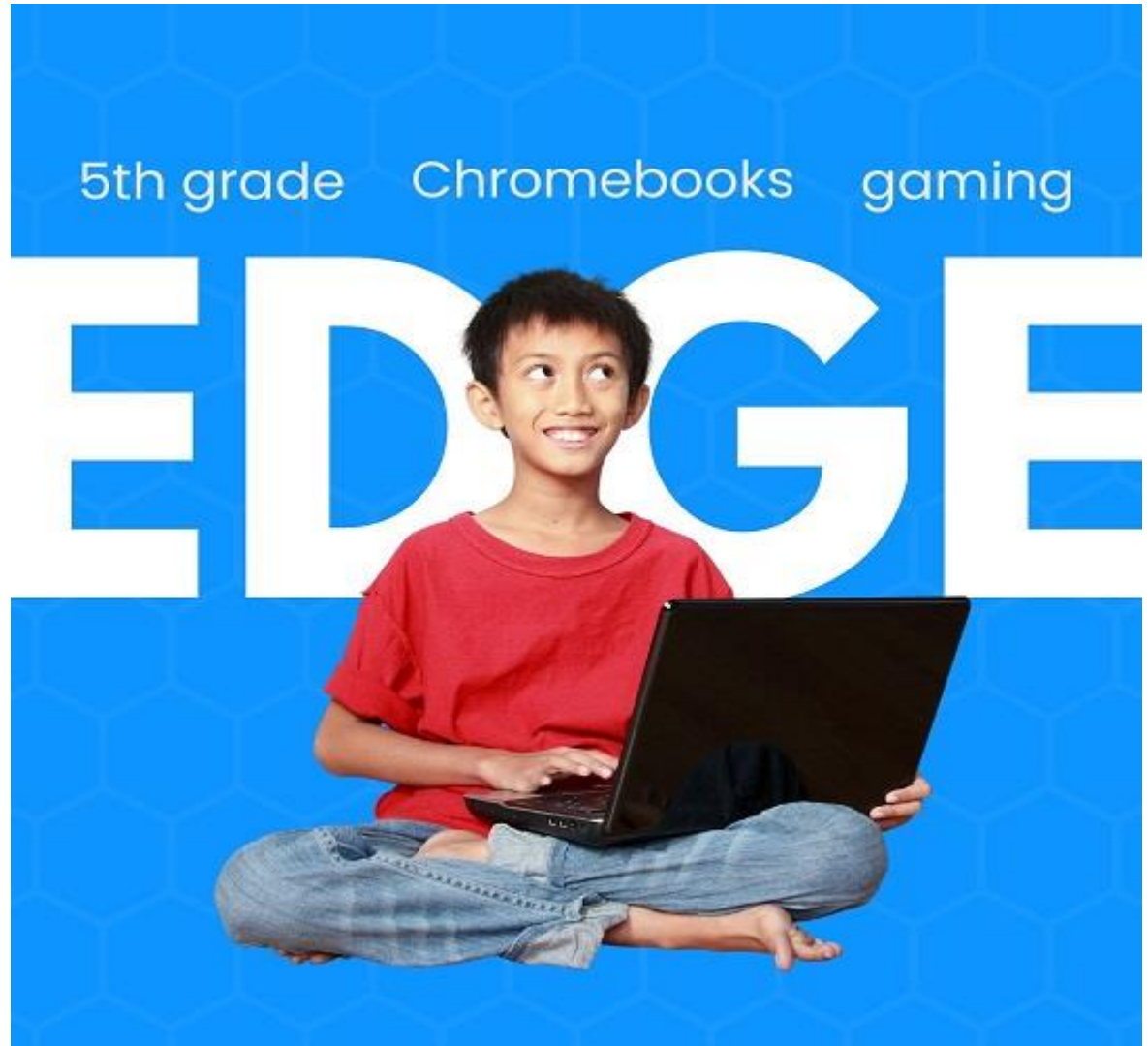
CPD is a competitive grant program designed to advance the practice of community policing by providing guidance on promising practices through the development and testing of innovative strategies; building knowledge about effective practices and outcomes; and supporting new, creative approaches to preventing crime and promoting safe communities. Under the CPD – Microgrants solicitation, local, state, tribal, and territorial law enforcement agencies may propose demonstration or pilot projects that offer creative ideas to advance crime fighting, community engagement, problem solving, or organizational changes to support community policing in one of the following areas: officer recruitment, retention, and workforce diversification; underserved populations; building trust and legitimacy with the community; hate crimes and domestic terrorism; and community violence intervention. Approximately \$5 million is available for this program.

Applications are due by May 8, 2023 at 4:59 PM ET. Please click [here](#) for more information on the 2023 CPD – Microgrants program.

eDGE Grant Project Opportunity

Want to integrate computational thinking in your 5th grade classroom while covering math standards?!

Join the [eDGE grant](#) project, now recruiting for 2023-2024!



Classrooms receive a set of Chromebooks. Teachers complete two short courses (with paid stipends) and students make games like Frogger and Pac Man while covering important state standards! Perfect for growing college and career readiness and awareness!

Check out the [eDGE website](#) or Contact **Amber Ernst** (aernst@emints.org) or **Carla Chaffin** (cchaffin@emints.org) for more information.

Amber Ernst

eMINTS Instructional Specialist

ernsta@emints.org

MARE Organization Staff

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